# COMMERCE CHENANGO MEMO

*Leading Business, Leading Communities™*

**Weekly Update of Happenings & Business Tips for Chamber Members—Jan 25, 2017**
**What news is in front today?**

## Commerce Chenango News

New Benefit: LocalQuote4U: Looking for a special product or service? Send your request to a group of specific industry Chamber members. It's as simple as logging in on commercechenango.com and entering your username and password, select the category and craft your request.

Have you paid your membership investment yet? If you have, thank you! You'll be receiving your new membership decal soon. If you have questions about you membership invoice, please feel free to call Jill at 334-1402.

## Future Commerce Chenango Programs –

**February 8th:** Finger Lakes Technologies Grp. Open House
The Eaton Center, 26 Conkey Ave. Norwich (go in the back door and take a left)
8:00 a.m. – 3:00 p.m.
FLTG is a Voice, Data and Network Service Provider that has a 100-year-old legacy in NY, and is a 5th generation family-owned company. Fiber Optic Network, Premier Cisco Partner and more. Refreshments throughout the day. If you would like to set up a private meeting to review your Voice and Data services call 800-653-6124 #2.

**February 15th**: Economic Forecast Breakfast *sponsored by* NBT Bank
Canasawacta Country Club, 261 County Rd. 44, Norwich
Registration: 7:30 a.m. / Breakfast & Program: 8:00 a.m.
Keynote speaker will be Kenneth J. Entenmann. Member cost to attend is $25 – Non-Member cost is $35.
Call Jill at 334-1402 or via email to RSVP by February 10th.

## Member Good News/Opportunities

"NBT completed an excellent 2016, posting record net income for the fourth consecutive year. This accomplishment was driven by our strong growth in loans, deposits and fee income generation, all of which can be attributed the hard work of our customer-focused team," said President and CEO John H. Watt Jr. "As we move forward in 2017, we will build on the momentum initiated and led by my predecessor, Marty Dietrich, and we will focus on executing on our defined strategies that are grounded in organic growth as our team continues to collaborate to deliver returns for the benefit of our shareholders."

Thank you to Richard A. Ball, NYS Ag and Markets Commissioner, who presented the 2017 State of the State address on behalf of Governor Cuomo at the Car Museum on January 20th. Updates were provided on NYS Grown and Certified, The NYS Fair expansion, ILNY funding, and the Taste of NY. The presentation was focused on plans for the Southern Tier with and Q&A following. To see more information about any of programs visit http://www.agriculture.ny.gov/

Drug Take-Back Day is January 30, 2017 from 10:00 a.m. to noon at the North Norwich Town Hall, 188 County Rd. 23, Norwich. Dispose of your old and unused medicines safely. This program, in collaboration with The Chenango County Sheriff's Office and The Norwich City Police Department, is anonymous and no questions will be asked.

2016-17 INNOVATION SERIES: First Tuesday of Each Month - 6:30 PM TO 8:30 PM
If you like exploring new solutions or selling your ideas then this event is for you. Come to learn and network with others in your community. Thanks to collaborative efforts with the Southern Tier Startup Alliance, expert presenters will bring a wealth of information and resources to our community. All Workshops are held at the

Oxford Academy Central School and are free and open to the public. February 7th focuses on "Conversations Co-Founders Need to Have". For more information/or to register; 607-843-2025 or http://dcmoventures.webs.com/ic2

Did you know that there is $2 billion available to small businesses for innovation in research and new product development? The Small Business Innovation Research (SBIR) and the Small Business Technology Transfer (STTR) Programs provide federal funding for your innovation. Date: February 10, 2017 • Time: 9:00AM-12:00PM / Location: Binghamton University, Room #2008 • 85 Murray Hill Road, Vestal, NY 13850. To find out if you are eligible and/or to register for the workshop contact Karin Kasparian at karin@fuzehub.com or visit https://fuzehub.com/ny-mep-sbir-workshop-series/

See the full Member Directory here. http://chenangony.chambermaster.com/list/

## Business Information

New York lawmakers will again consider legislation that would authorize people with terminal illnesses to request life-ending drugs from a physician. The bill introduced Monday in Albany would require two physicians to certify the patient's illness is terminal. Physicians could refuse to agree to the request for any reason. The bill passed an Assembly committee last year but didn't get a full vote in the Legislature. It faces significant challenges again this year.

Unshackle Upstate Unveils 2017 Agenda: The Rochester-based business group Unshackle Upstate released its 2017 agenda on Wednesday, calling for issues that range from workers' compensation reforms, an expansion of ride-hailing apps outside of New York City and support for energy infrastructure. "The sensible reforms and proposals contained within this year's agenda will get the Upstate economy moving in the right direction," said Greg Biryla, executive director of Unshackle Upstate. http://bit.ly/2j5FL6C

Cuomo's free tuition plan needs changes, lawmakers say: State lawmakers spent hours Tuesday seeking – and not getting – many of the answers that they have sought over an increasingly controversial plan by Gov. Andrew M. Cuomo to provide free tuition to some public college students. First to testify at the hearing, SUNY Chancellor Nancy Zimpher was unable to answer questions about the $163 million Excelsior Scholarship program. http://bit.ly/2jgkW3e

Regional Council Controversy: Gov. Cuomo on Monday said he'd rather shut down his signature $750 million-a-year Regional Economic Development Councils than agree to allow state lawmakers to direct the funding. Cuomo during an appearance in Syracuse accused lawmakers of opposing the councils because the money is doled out mainly upstate through a competitive process that does not include them. "We don't want to turn the (program) into local pork barrel," Cuomo said. Lawmakers from both houses have talked about the possibility of pushing at the very least for more legislative oversight over the Regional Economic Development Councils program. Locally, the program has helped to fund The Raymond Corporation Center of Excellence, Cascun Farms start-up, Purdy's expansion, and L.A. Najarian equipment expansion, just to name a few.

http://nydn.us/2jLxe5P

Crouch Comments on Governor's Budget Proposal and Lack of Transparency: "In all my years as an elected official, this is by far the most secretive, vague, and outright disrespectful budget presentation I have ever seen. This is coming from a governor who claims to run the most transparent administration in Albany. As the years pass, a reoccurring theme continues to emerge, the governor continues to make the executive budget process about him. His lack of respect for both the members of the Assembly and Senate trickles down to the people we represent. In the coming months, I am looking forward to fighting for the people of the Southern Tier. We need to continue to work to ensure that upstate receives equitable funding and treatment for our schools, and reduce the tax burden and overwhelming regulations that are crippling upstate small businesses. As budget negotiations begin in the coming weeks, I am looking forward to continuing to advocate for proposals that benefit the people and strengthen the communities of the Southern Tier."

## Tip of the Day

11 Podcasts Small Business Owners Should be Listening To: You can never have too much inspiration or advice when you're a small business owner. One great way to get both on a regular basis is through podcasts. There are dozens of shows out there dedicated to being invaluable resources for people just like you. Here are 11 must-listen podcasts that will enlighten you and help improve your business. http://bit.ly/2aGWBjW

## Member Happenings/Events

***Coming up…***

**January 27 | 3rd Annual Dancing with the Cars 2017**
Northeast Classic Car Museum, 24 Rexford St., Norwich, 13815
7:00 p.m. – 11:00 p.m.
"Dancing with the Cars" Sock Hop with music by The Bruce Beadle Band. Costumes welcome or casual dress. Prizes for dancing & costumes, hoola hoop contest, photo op in a classic car. Door prizes and 50/50. Tickets are $15 for single or couple for $25. Purchase tickets online, in the Museum gift shop or by phone at 607-334-2886 between 9am and 5pm. Pizza and root beer floats available for a small fee. Cash bar. Museum gallery will be open at 6 pm for viewing before the doors open to the event room.
607-334-2886 | www.classiccarmuseum.org

**January 28 | Tim Grimm & The Grimm Family Band**
6 On The Square, 6 LaFayette Park, Oxford, 13830
7:30 p.m.
Roots music full of rural ramblings, sung with warmth and intimacy.
607-843-6876 | www.6othesquare.org

**January 29 | Chenango County Snowmobile Federation Snow Blast 2017**
*Hosted by* The Ridge Riders Snowmobile Club
The Silo Restaurant, 203 Moran Rd., Greene, 13778
11:00 a.m. – 3:00 p.m.
Demo rides, raffles and 50/50. The Silo Brunch will also be available.

**February 4 | Coors Light Adult Comedy Night**
The Silo Restaurant, 203 Moran Rd., Greene, 13778
Dinner Buffet: 6:30-9:00 p.m. Show start: 9:00 p.m.
Featuring headliner Kevin McCaffrey. McCaffrey is a comedian & writer based out of New York City. He made his network TV debut on The Late Show with David Letterman in November of 2013. Adv tickets $15, day of show $17. (Does not include the buffet)
607-656-4377 | www.thesilorestaurant.com

**February 4 | Chenango Lake Perch Derby (Postponement date is Feb. 18th)**
Chenango Lake, Co. Rd. 31, Norwich
7:00 a.m. – 2:00 p.m.
Prizes, raffles, hot food and drinks available. Proceeds from the derby are used to fund t community projects for the Oxford Lions.
607-349-0328 (Jared) 607-334-2001 (Mike Mayhood) | www.oxfordlions.org

**February 11 | Valentine's Day at the Canasawacta Country Club**
261 County Rd. 44, Norwich
The CCC invites you to a buffet dinner and dance event to help celebrate Valentine's Day!! The legendary Mike O'Connor and Leslie Pasco will be performing, as well as the very talented dancers from the Phoenix Project Dance performing during dinner. The price is $69 per couple. For reservations, call 607-336-9214.